

Technology Sourcing

Transforming Businesses Through Technology



IT is constantly developing and deploying new technologies. These same teams are often tasked with sourcing the underlying software and hardware, and are expected to balance future-proofing and controlling costs while simultaneously building strategic relationships.

MNJ works with organizations to fully capture the potential of technology sourcing and deliver these services in a scalable and cost-effective manner. We manage a wide range of partnerships with vendors offering state-of-the-art technology solutions. MNJ offers the optimal sourcing strategies and execution to meet your business needs.

MNJ TECHNOLOGY SOURCING PRACTICE

MNJ technology sourcing helps you make smart technology decisions. Our services include:



Hardware

Recommending and procuring servers, network devices, and other components to meet project needs.



Software & Licensing

Finding the best way to license, distribute, manage, and renew licenses.



SaaS Subscription Management

Cataloging SaaS subscriptions and optimizing spend, usage, and compliance.



Configuration & Deployment

Implementing testing procedures to ensure proper installation and delivering solutions to employees with applicable training.



Break/Fix

Providing repairs, software and hardware upgrades, networking, system installations, and more.



DEPLOY NEW SOLUTIONS FASTER



REDUCE COSTS



ENABLE GREATER SCALABILITY



FOCUS MORE RESOURCES ON YOUR CORE BUSINESS



INCREASE BUSINESS TRANSFORMATION VELOCITY



IMPROVE SECURITY

Benefits of MNJ's Technology Sourcing



Supplier Relationships

Win-win partnerships with vendors offering state-of-the-art software and solutions, such as cloud, cybersecurity, network infrastructure, servers, and personal computing products.



Risk Mitigation

Confirm compliance with corporate standards using scalable and proven sourcing methods to streamline processes.



Create Focus

Subject Matter Experts (SMEs) work with you to focus scarce resources on high-priority activities to ensure business success.



Elevate Vendor Contribution

Collaborate with leading vendors in a strategic manner to ensure the best solutions are designed and architected for your business.



Cost Savings

Aggregated IT sourcing provides the greatest market leverage, resulting in optimal pricing.



Better Technology Decisions

Achieve a balance of future-proofing and cost control by leveraging MNJ's SMEs who are versed in today's technologies and what is coming next.

SMARTER TECHNOLOGY SOURCING

Ensure agile and seamless execution of your technology sourcing and make better technology decisions. Understand your options, what's available in the market, and what's coming in the future with the assistance of MNJ.

About MNJ

MNJ is a leading Digital Transformation and IT Solutions Provider. We'll keep you ahead of the curve with our proven practice areas, focus on customer success, and extensive partner ecosystem.

Experience & Expertise

- 50+ Alliance Software Engineers
- 200+ Alliance Data Centers
- 21 years average experience for MNJ engineers

Consistent Execution

- 20 years in business
- 12 years average customer tenure
- 2,800 active satisfied customers

Company Culture

We're a women-owned family business and we treat our employees and customers like family. We're friendly, passionate, and committed to excellence.



Are you ready to take your business to the next level? Reach out to one of our specialists at mnjats@mnjtech.com to learn more about our variety of assessments tailored to fit your needs.