

Samtec



Does your organization have a disaster recovery plan?

DISASTER RECOVERY BY THE NUMBERS:

- ▶ Per hour cost of downtime ranges **\$8,000 for small companies** - **\$700,000 for enterprises**
- ▶ Average time it takes a business to recover after a disaster: **18.5 hours**
- ▶ **95% of businesses** experienced outages for reasons unrelated to natural disasters
- ▶ **3 out of 4 businesses** get a failing grade for their disaster recovery plan

Business Problem:

Samtec is a global manufacturer of electronic interconnect solution blocks. As their company grew, they began to experience growing pains in their infrastructure. A single data center was handling all data across sites in 26 countries. Samtec had become very vulnerable to a crash and after experiencing widespread tornado damage just miles from their headquarters, they were in urgent need of a disaster recovery plan.

Solution:

As the tech industry began to shift to cloud-based, MNJ was already securing space in Chicago-area data centers. In 2011, MNJ began work with the Samtec team to build and configure a new disaster recovery site in the Telx space in Chicago. After a year of hard work from both sides, the site was completed and Samtec's disaster recovery plan put into place.

Outcome:

Since completion, Samtec has successfully failed over to the site several times, and continues to run tests to ensure they are prepared for a true disaster recovery scenario. Samtec is able to operate with peace of mind that their data and systems are safe in the event of a crash. After having built a relationship based on trust, MNJ continues to assist Samtec's IT in a variety of areas including licensing, storage, networking, security, telecom management, and end user computing.



MNJ Technologies is certified by the Women's Business Enterprise National Council as a Women's Business Enterprise (WBE), and is one of the largest Women Owned and Operated Businesses in the State of Illinois.

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