

# Simplify and Save with Cisco Enterprise Agreements

Transforming Businesses Through Technology



Accelerate your time to desired outcomes and gain greater value, agility, and flexibility for your business or enterprise software.

## MNJ and Cisco's Enterprise Agreement helps you:

Cisco recently lowered barrier to entry for their Enterprise Agreement. This premier program helps you achieve lower Total Cost of Ownership (TCO), scale with ease, gain price protection, and easily manage and consume software. MNJ's team of Cisco experts will help unlock these benefits in a right-fit solution for your organization.



### Simplify and Reduce TCO

Leverage MNJ's software advisory services to choose the best licensing options for your needs while reducing your capital expenses.



### Secure Best Pricing

Achieve the most attractive pricing and cost predictability with price comparison, free growth allowance, and True Forward (Cisco's calculation process for EA overflow).



### Easily Track and Manage IT Investment

MNJ helps take the stress out of tracking and managing your IT investment with access to simplified management portals and support from our experienced professionals.



### Plan and Scale for the Future

MNJ's Customer Experience team will assist with best practices, targeted trainings, and building a right-sized solution roadmap that aligns to your desired business outcomes.



DEPLOY NEW SOLUTIONS FASTER



REDUCE COSTS



ENABLE GREATER SCALABILITY



FOCUS MORE RESOURCES ON YOUR CORE BUSINESS



INCREASE BUSINESS TRANSFORMATION VELOCITY



IMPROVE SECURITY



Are you ready to take your business to the next level? Learn more about the benefits of the EA or if you qualify by reaching out to [solutions@mnjtech.com](mailto:solutions@mnjtech.com) or your dedicated MNJ account manager.